

Private Clients

Tailor-made insurance – Unparalleled Customer Service

Sometimes off-the-peg is not good enough. And that's especially true for home and property insurance. Like a bespoke suit or a couture gown which fits you perfectly, Axis Elite provides you with tailor-made insurance. We won't just give you a ready-made policy and assume it'll meet your needs. With Axis Elite, you'll get the right insurance coverage for your lifestyle and your wealth.

Axis Elite insurance is designed for you. Our team of experienced and expert personal insurance professionals work in partnership with you and provide a first-class level of customer service. We believe that by taking the time to get to know you and your needs, we can deliver exactly the insurance coverage you require and offer true value for money.

We take the approach of both understanding what you own, and why it matters to you. For us it's not just about your property, it's about what's important to you. Before creating any insurance program, we'll undertake a detailed evaluation of the property risks and exposures you face. We'll take our findings and work with you to build bespoke insurance coverage that is perfect for your needs. This highly-individualized approach ensures that insurance coverage from Axis Elite is targeted correctly and doesn't leave you paying for insurance you don't need.

Axis Elite will create an insurance program that gives you complete peace of mind and matches your lifestyle, your goals and your tolerance for risk.

Specialized Coverage –

Axis Elite specializes in insurance coverage for:

- Residential properties – including vacation homes and residential properties
- Fine art, antiques and collectibles
- Jewelry, silver, furs
- Cars and recreational vehicles
- Private aircraft, boats and yachts
- Travel insurance
- Personal liability and umbrella liability protection



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Unmatched Customer Service

So many companies will tell you they offer “great customer service”. But what sets the team at Axis Elite apart is that they actually mean it. They will put their clients first and make sure that you’re 100% happy with the service they offer.

So how does this service manifest itself? With Axis Elite you’ll benefit from:

- Skilled and dedicated people with excellent experience and knowledge
- An intimate understanding of the service levels you expect – and deserve
- Individualized and tailor-made insurance programs offering both peace of mind and value for money
- Regular reviews to ensure you’re always covered at the right level
- Long-standing relationships with all the best insurance companies that specialize in insuring your assets
- Door-to-door road running service for auto insurance
- Direct access to the company president and directors
- Guaranteed relationships with the top management and claims personnel at the insurance companies where we place your coverage



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To find out more about protecting your home and assets, or to discuss your existing insurance policies, please give one of Axis Elite’s professional and experienced team members a call at 604.731.5328. |